

**PSEA**

**2012-2013**

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**PSEA**

PENNSYLVANIA SOCIETY  
OF ENROLLED AGENTS

**POWERING AMERICA'S TAX EXPERTS**

**PA EA ALERT**

**Volume 21 Issue 23**

**November, 2012**

**PSEA President's Letter**

November 2012



Hope all is well with each of you, and you all survived the final major tax deadlines for the 2011 filing season. Amazing to think the holiday season is only a few short weeks away followed immediately by the start of the 2012 tax filing season. We, as tax professionals, have the joy of planning for our next busy season in the middle of a traditionally busy holiday season.

Many tax seminars and continuing education (CE) opportunities will be available over the next few weeks. Take the time to check your credits to ensure you have enough to cover the requirements for 2012. Regulations changed recently so now anyone with a PTIN needs CE each year. If someone in your office is not an EA, extend some holiday goodwill to them and ensure they are knowledgeable about the requirements. Both [www.irs.gov](http://www.irs.gov) and Circular 230 has information on the requirements.

While you are checking your CE credits for the year, you could renew your PTIN at the same time. PTIN's require an annual calendar renewal. Information is available at [www.irs.gov](http://www.irs.gov) or [www.naea.org](http://www.naea.org) in the EAlert. Per the IRS, 43,403 PTINS were issued to Enrolled Agents. That is a small percentage of the 860,180 total PTINS issued. Do your part every day to raise awareness of the EA credential by using the designation in your advertising, after your name and any other way you can. Grassroots efforts to increase recognition of our designation are, to paraphrase Neil Armstrong, one small step for man, one giant step for the EA profession.

Hurricane Sandy blew through our state a few days ago, leaving quite a bit of damage in her path. I sincerely hope all our members were safe and did not suffer too much damage. Here in Western PA, we had rain for many days but little to no serious, permanent damage. Eastern PA and middle PA suffered significantly more than we did, though. If the organization can provide assistance to anyone suffering the effects of the storm, please contact me. And to everyone, think about completing the business questionnaire included with the fEAsT manual this past June. Having your passwords, bank information, contacts, keys, etc. already recorded before a disaster or tragedy strikes can help save your business.

The nation is abuzz about politics preparing for the next Presidential election. No matter your preference in the election, taxes have been an important part of the campaign process. The nation is, again, facing the sunset of many favorable tax provisions. Tax planning is in serious limbo while we wait for Congress to determine whether the provisions will expire or be extended. If you are interested in politics, consider attending the next NAEA Fly-In day to Washington, DC in May, 2013. Feeling a little bit like a Washington insider for a day is quite interesting and unique!

The board is hard at work preparing for the 2013 fEAsT in the EAst. Updates will be available on our website, [www.paenrolledagents.com](http://www.paenrolledagents.com). Please contact me or any Board member throughout the year with questions, concerns, ideas, anything.

I wish all of our members a safe, happy and joyful holiday season. Good luck as you prepare for the 2012 filing season and see the first influx of customers.

Happy Holidays,  
*Samantha*



## What's happening at the IRS

### New CAF fax numbers

The IRS has announced new fax numbers for the CAF units effective now. They are trying to spread the load. For we Pennsylvanians, our primary CAF unit is in  
Memphis, TN  
FAX 855-214-7519.

But if your having trouble transmitting with the Memphis number, you can use either of the other two. They are:

Ogden, Utah FAX 855-214-7522

Philadelphia, PA FAX 267-941-1017 (Primarily for taxpayers outside U.S.)

Or, the easiest way is through E-services. Don't know about E-services? Send us an email and we'll help get you started. Greatest time-saver since the microwave.

### Proposed changes to Circular 230

REG-138367-06 proposes modifications of the regulations governing practice before the Internal Revenue Service. These proposed regulations affect individuals who practice before the IRS. These proposed regulations modify the standards governing written advice and update certain provisions as appropriate. Comments must be received by November 16, 2012. To read the proposed changes or submit comments go to [www.regulations.gov](http://www.regulations.gov) and search IRS 138367-06

### New IRS website

The IRS has made extensive changes to the look and functionality of the IRS.gov website. While the home page looks similar, there are new colors, new headings, and a completely new way to navigate the site. The new navigation is one of the most significant changes users will see on IRS.gov. To maintain a measure of continuity between the old and new, you will find a menu list in the upper right-hand corner called "information for..." that incorporates virtually all content from the old site under familiar headings such as "Charities and Non-Profits", "Government Entities", "Retirement Plans", and "Tax Professionals." To return to the homepage, click on the IRS logo in the top left corner of the website, check the redesigned page. If you bookmarked pages in the old website, check the redesigned site and update your bookmarks and favorites. A new feature on every page gives you the option of clicking a heart graphic to save the page as a bookmark.



### A Good Review

Do you remember all those tax benefits that expired in 2011? How about all those benefits that are doomed to expire on 12/31/2012 unless the powers-that-be make some quick decisions. You all are members of the NAEA and therefore receive the EA Journal. Dave Mellem has written an excellent article reviewing last year's losses, and the potential for this year's losses. Take the time to read and prepare yourselves and ultimately prepare you clients for the changes that have already happened, as well as the changes that may affect them next year and beyond.

## IRS Provides Tax Relief to Victims of Hurricane Sandy; Return Filing and Tax Payment Deadline Extended to Feb. 1, 2013

Following recent disaster declarations for individual assistance issued by the Federal Emergency Management Agency, the IRS announced today that affected taxpayers in Connecticut, New Jersey and New York will receive tax relief. Other locations may be added in coming days based on additional damage assessments by FEMA.

The tax relief postpones various tax filing and payment deadlines that occurred starting in late October. As a result, affected individuals and businesses will have until Feb. 1, 2013 to file these returns and pay any taxes due. This includes the fourth quarter individual estimated tax payment, normally due Jan. 15, 2013. It also includes payroll and excise tax returns and accompanying payments for the third and fourth quarters, normally due on Oct. 31, 2012 and Jan. 31, 2013 respectively. It also applies to tax-exempt organizations required to file Form 990 series returns with an original or extended deadline falling during this period. For more detail please go to: <http://www.irs.gov/uac/Newsroom/IRS-Provides-Tax-Relief-to-Victims-of-Hurricane-Sandy;-Return-Filing-and-Tax-Payment-Deadline-Extended-to-Feb.-1,-2013>

### ***Circular 230 Overview: Key Provisions & Responsibilities for Tax Professionals Rebroadcast*** **Presented by the Internal Revenue Service**

**November 14, 2012**

**This FREE webinar is for those who practice before the IRS:**

- Enrolled Agents
- CPAs
- Attorneys
- Registered Tax Return Preparers
- Other Tax Professionals

**Office of Professional Responsibility Director Karen Hawkins will discuss:**

- Recent changes to Circular 230
- New regulations governing tax practice
- Overview of key provisions
- Practitioner responsibilities
- Important issues for all tax professionals

**Earn up to 2 Continuing Education (CE) credits:**

To receive a certificate of completion, you must:

- View the live presentation on November 14, 2012 for at least 50 minutes from the start of the program for one CE credit and 100 minutes for two credits.
- View the presentation while signed in using the same email address that you used to register (you will not receive credit by watching on someone else's computer). This will confirm your attendance and generate your certificate of completion.
- Groups cannot register with one e-mail address and then receive separate certificates. If certificates are needed, each person *must* register separately.
- Look for your Certificate of Completion by e-mail approximately **three weeks** after the broadcast. If you have met all requirements, you will receive your certificate automatically.
- See additional details about earning CE credit on the webinar registration page. Under the IRS's CE credit requirements, if you are an enrolled agent or a Registered Tax Return Preparer, you must register with your 8-digit PTIN. If you don't have a PTIN, you will receive a certificate; however, your credit will not be reported to the IRS. Other tax professionals will be sent a certificate and may receive credit if the broadcast meets their organizations' or states' CPE requirements.

**Register & Attend:**

Click on the link below to register for the session

<http://www.visualwebcaster.com/event.asp?id=90424>

**EASTERN CENTRAL MOUNTAIN PACIFIC**

**2 p.m. 1 p.m. Noon 11 a.m.**

**Sponsored by:** IRS Small Business/Self-Employed Division for the Office of Professional Responsibility



## What's happening in our state

### Pennsylvania 1099-MISC Reporting Requirements

On September 6, 2012, Pennsylvania issued Informational Notice Personal Income Tax 2012-02. The notice provides payors of either nonemployee compensation or payments under an oil and gas lease with guidance on submitting a copy of their federal form 1099-MISC information returns to the Pennsylvania Department of Revenue.

Under Act 85 of 2012, a payor is a person who makes payments of nonemployee compensation or payments under an oil and gas lease from sources within Pennsylvania to a resident or nonresident individual, entity treated as a partnership for tax purposes or a single-member LLC. Any payments required to be reported on a 1099-MISC for these purposes is required to also be reported to the state.

Nonemployee compensation is considered made if it is 1. paid to someone who is not your employee and, 2. is for services in the course of the payors trade or business.

Rents, royalties, bonuses and other income paid for oil and gas leases, regardless of the terms used to describe the transactions in the lease, are considered reportable transactions under an oil and gas lease.

If the payor is required to electronically file for withholding tax purposes, the 1099-MISC forms must also be filed electronically. Registrants of e-TIDES can file electronically through the system. Paper forms, for payors who are not required to e-file and not registered with e-TIDES, can be mailed to PA Department of Revenue, PO Box 280412, Harrisburg, PA 17128-0412.

Due dates for the forms will follow the federal reporting schedule. The reported amounts should be amounts actually paid for the entire calendar year. Any form 1099-MISC reporting amounts other than nonemployee compensation or income from oil and gas leases are not required to be filed with the PA Department of Revenue.

The complete copies of Informational Notice Personal Income Tax 2012-02 and Act 85 of 2012 are available on the Department's website at [www.revenue.state.pa.us](http://www.revenue.state.pa.us).

**PSEA at work for you**  
Even during the worse conditions.

PA Tax Compendium  
Lynda Moscatello

Hurricane Sandy knocked out my power from Monday, October 29 until Sunday, November 4. It was pioneer life for my husband and myself since we do not have a generator. (That problem will be fixed within the next week or two.) As a result, I had taken to lurking empty parking spots outside our local Panera Bread for short "fixes" of internet and email.

On November 2, the PA Department of Revenue released their new "Pennsylvania Tax Compendium". I was able to download it during my Panera Bread lurking, and it turns out to be quite a valuable document.

This is not the dry, mind-boggling collection of statistical data that is assured to make your eyes cross and put you into a coma. It is an excellent discussion of the basis, rates and history of each of Pennsylvania taxes. Although, not intended to be a tax "manual", it is an excellent resource for any PA EA.

Each section describes the tax and the law that either originated or modified it. Tax Credits and special provisions are also included. The document closes with a section on tax law changes dating back to 2006 and an excellent Tax Summary listing each tax, it's current rate, who must pay it and it's reporting due date.

The document can be downloaded from the PA Department of Revenue website at [http://www.portal.state.pa.us/portal/server.pt/1298406/2012\\_tax\\_compendium\\_pdf](http://www.portal.state.pa.us/portal/server.pt/1298406/2012_tax_compendium_pdf). Or send me an email at [lynda@pencylcreek.com](mailto:lynda@pencylcreek.com) and I'll forward a copy of the link to you. And for those that need a sleep aid, there is an appendix that can be downloaded containing all that brain rattling statistical data.

## Meet the Board

Each Newsletter will feature biographies of some board members in no particular order



Barbara Richardson is a new member of the Pennsylvania Society of Enrolled Agents Board. She is an enrolled agent with 21 years of tax experience, 5 years in Corporate Income Tax, and 17 years in Personal and Small Business Tax experience. She's also an Accredited Tax Advisor, and Accredited Tax Professional. Barbara's areas of expertise include income Investments/Stock Options, Home ownership, purchase or sale, Home foreclosure, Real Estate Rentals or Vacation Homes, and Healthcare expenses. She calls Newville, PA her home. Barbara is also an Ameriprise—Preferred Partner, a member of the Chamber of Commerce, and a Notary Public.

Mary Ann Jesse is a founding partner in the partnership, Jesse-Kotyk Associates, LLC with over twenty five years in tax accounting. Her primary areas of concentration are varied and extend to partnerships, corporation, estates as well as individuals and IRS representation. She passed the Enrolled Agent exam at one sitting in 1993, before the exam went to being computer based. While working part-time for a national tax firm as an instructor, supervisor and preparer, and for the US Postal Service as a rural carrier relief, she went back to school and completed her Bachelor's degree in Business Administration with an accent on Accounting, graduating Cum Laude. While in school, she was a member of the nontraditional student honor society at California University of Pennsylvania. After graduation, she successfully passed the CPA exam, only requiring the necessary work experience to become a CPA.



Ms. Jesse is a member of the Pennsylvania Society of Enrolled Agents, serving presently as First Vice-President. She is the stakeholder liaison representing the PSEA for the Pennsylvania Stakeholder Liaison committee, which meets several times a year bringing to the meeting the unique problems that the enrolled agent community might encounter. This Stakeholder Committee represents all the organizations with an interest in tax preparation and representation before the Internal Revenue Service.

Mary Ann is also a member of the Pennsylvania Institute of Certified Public Accountants serving on several tax committees in the Pittsburgh chapter. Recently, Mary Ann joined the National Association of Professional Women and was recognized as the 2012-2013 Woman of the Year. Most recently, Mary Ann qualified to be a FELLOW of the National Tax Practice Institute.

### Five minutes with...

An opportunity to meet our members.)

#### Tax Chick's Five Minutes with Sandy West (Sandy is a member of PSEA and recently passed her SEE test)

**TC:** Congrats on recently passing the SEE exam! What made you decide to pursue the Enrolled Agent designation?

**SW:** I had always intended to when I started my business 9 years ago, but making the time to study was a challenge. When it came to making the choice between becoming a RTRP or an EA, I decided to take the Enrolled Agent exam.

**TC:** Tell me a little about your practice...

**SW:** Of course I prepare income tax returns, with a focus on estates and trusts. My firm is a paralegal firm and we work with attorneys on estates and trusts. I also do individual returns for a variety of other people.

**TC:** What are some of your favorite things to do when you're not doing taxes?

**SW:** I'm also a part-time fitness instructor and teach classes at a few clubs. I'm active in my Church. I'm going on a Missions trip to Africa in November and am very excited about that.

**TC:** If you weren't an Enrolled Agent, what do you think you would be doing?

**SW:** That's hard to say since I've been doing this for over 25 years which is most of my working life. I'm stumped – I must be so busy doing this, I don't have time to think about anything else!

**TC:** Tell me one thing our readers might be surprised to learn about you.

**SW:** Mostly people are surprised that I'm in my late 50s and still teaching fitness classes.



## *Reminders*

### Is it your turn to renew your EA?

As a reminder, the expiration date for Enrolled Agents with Social Security numbers ending in 0, 1, 2, or 3 is April 1, 2013. To prevent a break in active status, these Enrolled Agents must submit Form 8554 between November 1, 2012 and January 31, 2013, along with a \$30 renewal fee. Renewing agents can renew and pay electronically by visiting [www.pay.gov](http://www.pay.gov).

### PTIN Renewal Time Again

Yes, it's PTIN renewal time again. Now we must renew every year and pay a fee. Just copy the following link to your browser and log on. It's simple and quick.

<http://www.irs.gov/Tax-Professionals/PTIN-Requirements-for-Tax-Return-Preparers>

### *King of Prussia Breakfast Meeting*

Every month, except during tax season, a small group of EA's and tax professionals get together for a 9AM Breakfast and to discuss questions and problems that come up in our practices.

Michael's Restaurant & Delicatessen  
130 Town Center Road  
Valley Forge Center, Route 202  
King of Prussia, PA

Directions: Michael's is on Town Center Rd in the Valley Forge Center which is one mile north of King of Prussia Mall on Rt 202.

The dates for the EA Breakfast meeting are as follows:

December 5, 2012  
January 2, 2013

### The PSEA Board Meeting will be held:

Monday, December 17, 2012 10:00 am via teleconference  
Monday, February 4, 2013, 10:00 am via teleconference  
Monday, April 22, 2013, 10:00 am in Carlisle, PA  
Sunday, June 9, 2013 at 7:00 pm in State College  
Monday, June 10, 2013 Annual Meeting in State College

*All members are welcome to attend*

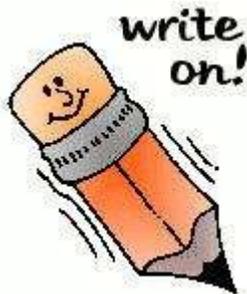
# FEAST IN THE EAST 2013

**MARK YOUR CALENDAR**

**JUNE 10–11, 2013**



Plan now to attend the fEAst of the EAst on June 10<sup>th</sup> and June 11<sup>th</sup>, 2013 in State College. On Monday June 10<sup>th</sup>, our featured speaker is Beanna J. Whitlock, EA. Many of you know of her long-standing excellence in Taxes and how much she regard she has for EA's. Here's your opportunity to hear and see her in person. The final schedule will be set by February, but Ethics and Family Limited Partnerships are part of her presentation. Then on Tuesday, June 11<sup>th</sup>, listen to Phil Cook, Esquire speak about PA Sales and Use Tax and how it affects us personally as well as our business clients. Round out the day with topics that include Federal Estate and Gift Tax along with PA Inheritance Tax. We've saved a couple of surprises for the registration form that will be included with the February newsletter. It's not too early to plan to attend 2013 fEAst of the EAst – June 10 and June 11, 2013.



*From the computer of Diane Kenerup, EA*

The next newsletter due date is scheduled for mid-January. We are looking for articles, issues, interesting happenings, and much more. We should anticipate many changes this coming tax season.

Diane Kenerup, EA, Editor  
dkenerup447@epix.net

**The PSEA Board of Directors  
wishes you all a happy,  
prosperous,  
and uneventful tax season.**

# Pennsylvania Hurricane Sandy (EM-3356)

Incident period: Friday, October 26, 2012  
Emergency Declaration declared on October 29, 2012

## Here is FEMA's Information on Actions to Take After a Hurricane:

Continue listening to a NOAA Weather Radio or the local news for the latest updates.

Stay alert for extended rainfall and subsequent flooding even after the hurricane or tropical storm has ended.

If you have become separated from your family, use your family communications plan or contact FEMA or the American Red Cross.

FEMA has established the National Emergency Family Registry and Locator System (NEFRLS), which has been developed to help reunite families who are separated during a disaster. The NEFRLS system will enable displaced individuals the ability to enter personal information into a website database so that they can be located by others during a disaster.

The American Red Cross also maintains a database to help you find family. Contact the local American Red Cross chapter where you are staying for information. Do not contact the chapter in the disaster area.

If you evacuated, return home only when officials say it is safe.

If you cannot return home and have immediate housing needs. Text SHELTER + your ZIP code to 43362 (4FEMA) to find the nearest shelter in your area (example: shelter 12345).

For those who have longer-term housing needs, FEMA offers several types of assistance, including services and grants to help people repair their homes and find replacement housing. Apply for assistance or search for information about housing rental resources.

## Grants and Assistance Programs for Individuals

Catalog of Federal Disaster Assistance (CFDA) numbers are provided to help you find additional information on the [CFDA website](#).

### [Disaster Assistance](#)

(CFDA Numbers: [97.048](#), [97.049](#), [97.050](#))

Provides money or direct assistance to individuals, families and businesses in an area whose property has been damaged or destroyed and whose losses are not covered by insurance.

### [Crisis Counseling](#)

(CFDA Number: [97.032](#))

Provides supplemental funding to States for short-term crisis counseling services to people affected in [Presidentially declared disasters](#).

### [Disaster Legal Services](#)

(CFDA Number: [97.033](#))

Provides free legal assistance to disaster victims.

### [Disaster Unemployment Assistance Program](#)

(CFDA Number: [97.034](#))

Provides unemployment benefits and re-employment services to individuals who have become unemployed because of major disasters.

[National Flood Insurance Program](#) (CFDA Number: [97.022](#)) Enables property owners in participating communities to purchase insurance as a protection against flood losses in exchange for State and community floodplain management regulations that reduce future flood damages.



*From the desk of Kathryn G. McCusker, EA  
Secretary for Pennsylvania Society of Enrolled Agents*

**Pennsylvania Society of Enrolled Agents  
Board of Directors  
Carlisle, PA  
August 27, 2012**

The President called the meeting to order at 10:00 a.m. The Secretary called the roll and the following Board members were present: Samantha Stewart, Mary Ann Jessee, Lisa McAllister, Lynda Moscatello, Kathryn McCusker, Linda Bleil, Diana Dugan, Aaron Shirk, Joni Cappuccio, Edward Sulkoske, Lincoln Fajardo, Diane Kenerup, and Mark Breon. William Matesevac joined the group as a guest. Barbara Richardson was absent.

**President's Report:** The President distributed a membership booklet from NAEA to the members. She also informed them that the Merriam Webster Dictionary had added the term 'Enrolled Agent' to its lexicon. The number of people taking the SEE has spiked. NAEA will not be a repository for our documents.

**First Vice President:** Mary Ann and Lisa became fellows of NTPI and the Educator of the Year award went to LB Brooks.

**Second Vice President:** Lisa had no report at this time.

**Secretary:** The Secretary had e-mailed the minutes from the June 20, 2012 meeting to the members. There was a correction to insert a 'will' on page 2 under Audit after Terry Cosentino's name. Lynda Moscatello move to approve the minutes as corrected and Linda Bleil seconded the motion which passed unanimously.

**Treasurer:** Lynda reported that the 990 had been filed and presented her report. We ended the year with \$25,116 in the bank but now have \$35,032 in the bank. Joni moved to accept the Treasurer's report and Lincoln seconded the motion. All voted in favor.

#### **COMMITTEES**

The President felt we needed to get a second person on the each Committee and some now have only one. Barbara Richardson had volunteered to help with the logistics for the Feast.

**Web:** Diana said the Web site has been updated and suggested we post the information about the 2013 Feast. Bill Matesevac suggested we also put the Board meeting dates and locations on the web site. Kathy was asked to make a list of the motions that have been made over the past few years and to post them as well. A link to NAEA will be added as well.

**FOE/Education:** Linda asked when we had to send in our \$419 fee. Sam said if we only do the FOE we need to send it about three weeks ahead of time. Linda asked if we are sponsors for the Western Working Together. Bill said that PSPA was taking care of the CPEs for that. He also said he would check with Phil Yamalis about the sponsor program number for the King of Prussia meeting on November 7 which will feature Rich Furlong. Lynda moved that we move forward with the RPR process. Diane seconded the motion and all voted in favor. Mark moved that we sponsor the King of Prussia meeting the CPE if possible \$25 with Rich Furlong on November 7, 2012. Lisa seconded the motion and all voted in favor.

Lynda asked who was going to track who attends the Western Working together and Linda said she would sign people up. Aaron said he would put a note in an email blast to stop by the PSEA desk.

**2013 FOE:** Lynda moved we sign the contract with the Days Inn in State College for June 10 & 11, 2013. Joni seconded the motion and all voted in favor.

We reviewed the information from Dave and Mary Mellem and some thought we had exhausted many of their topics. It was noted that it would be difficult to get PA speakers because of budget cuts. Linda said she would contact Beanna Whitlock and Mary Ann said she might know a few people who would be good for PA issues.

There was a discussion about holding a fall one-day workshop in Gettysburg but no final decisions were made.

**Break for Lunch**

There was a discussion of topics for FOE 2013. Linda could do 1041 and 706 issues. We need ethics and perhaps a day for Beanna. A session on Social Security issues might also be good. We could consider a remote speaker.

**Publications:** Diane thanked Linda and Diana for helping. She will do member profiles at random. Lisa will develop questions for the profiles.

**Membership:** Joni reported that we had 344 current members. We are going to redo our certificates.

**Audit:** Lynda will call Terry.

**Budget:** We should consider increasing our budget for attendance at the NAEA affiliate meetings etc. Lynda moved that we no longer use the \$500 cap on expenses for these meetings but reimburse all expenses for the President or her representative in full within reasonable and necessary limits. Lincoln seconded the motion and all voted in favor.

There was a discussion of reimbursement to Board members for FOE. Mary Ann moved to reimburse present active Board members for round trip transportation. Lynda seconded the motion and all voted in favor.

Mary Ann moved that present active board members be reimbursed for two nights lodging. Lynda seconded the motion. The motion carried with 2 against, 1 abstention and 10 in favor.

Mary Ann moved that Board members newly elected at the annual meeting not be reimbursed for mileage back or room expense at the FOE. The motion passed with unanimous approval.

Linda moved that if a member assists in a presentation but is not the presenter he or she will not be reimbursed. Mark moved that the speaker's fee for a member be \$50 per hour and no expenses. Lynda seconded the motion. The motion passed with 12 yeas and one abstention.

Joni moved that from this point forward 'newly' past presidents receive free registration for the FOE for two years. Previous past presidents who were entitled to free registration for life will continue to receive free registrations. This includes Linda Bleil, Ed Sulkoski and William Matesevac. All voted in favor.

**Government Relations:** Mary Ann attended the Liaison meeting via a one hour conference call to explain their new business model. The meeting in Pittsburgh will be cancelled and all travel must be approved by Treasury. They are going toward using technology and teleconferencing instead of face-to-face meetings. The extended meeting scheduled for Pittsburgh has been moved to Philadelphia on October 25, 2012 at 6<sup>th</sup> and Arch Streets.

**Awards:** Lisa needs suggestions.

**Nominations:** Lisa needs suggestions.

Lisa moved to adjourn and Diana seconded the motion and the meeting adjourned at 3:54 p.m.

*From the desk of Lynda Moscatello, EA  
Treasurer for Pennsylvania Society of Enrolled Agents*

**Pennsylvania Society of Enrolled Agents**  
**Balance Sheet**  
As of October 31, 2012

	<u>Oct 31, 12</u>	<u>Oct 31, 11</u>
<b>ASSETS</b>		
<b>Current Assets</b>		
<b>Checking/Savings</b>		
PNC Checking	7,817.28	8,119.98
PNC Money Market	<u>28,203.57</u>	<u>20,445.10</u>
<b>Total Checking/Savings</b>	36,020.85	28,565.08
<b>Other Current Assets</b>		
Undeposited Funds	<u>1,186.00</u>	<u>986.00</u>
<b>Total Other Current Assets</b>	<u>1,186.00</u>	<u>986.00</u>
<b>Total Current Assets</b>	37,206.85	29,551.08
<b>Fixed Assets</b>		
LCD Projector	<u>257.99</u>	<u>427.99</u>
<b>Total Fixed Assets</b>	<u>257.99</u>	<u>427.99</u>
<b>TOTAL ASSETS</b>	<b><u>37,464.84</u></b>	<b><u>29,979.07</u></b>
<b>LIABILITIES &amp; EQUITY</b>		
<b>Equity</b>		
Unrestrict (retained earnings)	25,374.29	17,629.13
Net Income	<u>12,090.55</u>	<u>12,349.94</u>
<b>Total Equity</b>	<u>37,464.84</u>	<u>29,979.07</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b><u>37,464.84</u></b>	<b><u>29,979.07</u></b>

**Pennsylvania Society of Enrolled Agents**  
**Profit & Loss**  
 July through October 2012

	<u>Jul - Oct 12</u>	<u>Jul - Oct 11</u>	<u>\$ Change</u>
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
<b>Dues Income</b>	12,662.50	12,925.00	-262.50
<b>Initiation Fees</b>	216.00	288.00	-72.00
<b>Interest Income</b>	<u>6.71</u>	<u>4.56</u>	<u>2.15</u>
<b>Total Income</b>	12,885.21	13,217.56	-332.35
<b>Expense</b>			
<b>Board Meeting</b>	726.92	735.42	-8.50
<b>NAEA Meetings</b>	0.00	0.00	0.00
<b>Sunshine Fund</b>	0.00	50.00	-50.00
<b>Telephone</b>	84.39	83.85	0.54
<b>Website</b>	58.35	58.35	0.00
<b>Working Together</b>	<u>50.00</u>	<u>0.00</u>	<u>50.00</u>
<b>Total Expense</b>	<u>919.66</u>	<u>927.62</u>	<u>-7.96</u>
<b>Net Ordinary Income</b>	<u>11,965.55</u>	<u>12,289.94</u>	<u>-324.39</u>
<b>Net Income</b>	<u><b>11,965.55</b></u>	<u><b>12,289.94</b></u>	<u><b>-324.39</b></u>